Inspiring caring and action on behalf of wildlife and conservation

FISCAL YEAR 2018
Annual Report
[July 1, 2017 - June 30, 2018]
WHO WE ARE

Zoo New England is the non-profit organization responsible for the operation of Franklin Park Zoo in Boston and Stone Zoo in Stoneham, Mass. Both are accredited by the Association of Zoos and Aquariums (AZA).

Zoo New England’s mission is to inspire people to protect and sustain the natural world for future generations by creating fun and engaging experiences that integrate wildlife and conservation programs, research and education.

To learn more about our Zoos, education programs and conservation efforts, please visit us at www.zoonewengland.org.

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[FY18: July 1, 2017 – June 30, 2018]

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[FY18: July 1, 2017 – June 30, 2018]

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In June 2018, the $4 million Caribbean Coast at Stone Zoo opened to the public. This immersive new space, featuring a walk-through aviary with Caribbean flamingos, scarlet ibises, macaws and Jamaican iguanas, was made entirely possible by private funding.
Dear Zoo Supporters,

Fiscal Year 2018 was a year of incredible progress and growth marked by engaging new experiences, impactful conservation work and meaningful educational opportunities all designed to further advance our mission of saving animals from extinction.

We have made great strides in achieving the three main objectives mapped out in our Strategic Plan - to become nationally and internationally known for our science and conservation work, transform zoo visitors into conservationists, and become the premier zoos in New England. This comprehensive plan, developed by the Strategic Planning Committee comprised of members of our highly engaged Board of Directors, Advisory Council and Executive Team, is designed to advance our mission delivery and conservation impact, as well as expand our capacity to create fun and engaging experiences that connect all of our visitors to the wonders of the natural world.

In FY 18, we acquired local non-profit Grassroots Wildlife Conservation, which has greatly expanded our local conservation impact. We added a Conservation department committed to preserving local biodiversity of rare native animals and plants, while also working to save species on national and global levels. Through the Boston Area City Nature Challenge, we partnered with like-minded organizations to engage the public in meaningful citizen science work right in their own communities.

Overall, total attendance in FY 18 was 634,179, an 8% increase over total attendance of 586,080 in FY 17. Visitors to Stone Zoo saw the transformation of the entry with the August opening of the $3 million Welcome Plaza, featuring a new admissions building, a new gift shop and new restrooms. The new Animal Discovery Center also opened in the summer of 2017. In June 2018, the second phase of Stone Zoo’s Welcome Plaza was completed with the opening of the new $4 million Caribbean Coast.

At Franklin Park Zoo, a number of aesthetic improvements and guest enhancements were completed in FY 18, including the addition of new entry gardens, a transformation of Butterfly Hollow (formerly known as Butterfly Landing), pollinator gardens, new fencing and renovations to the contact yard at Franklin Farm. Throughout the summer, visitors immersed themselves in a prehistoric world as they came face-to-face with life-size animatronic dinosaurs at the seasonal Destination Dino.

With our commitment to educating the next generation of conservation stewards, we were especially pleased to welcome 57,310 Massachusetts schoolchildren who visited as part of school field trips.

We are fortunate to have a highly-skilled professional staff, a strong core of devoted volunteers, a talented Advisory Council, and a dedicated Board of Directors to ensure that we are able to deliver on our mission, now and in the future. We are grateful to the loyal and generous Zoo members, donors, and volunteers who help us provide experiences that will be remembered long after visitors leave our Zoos.

With your continued support, we will realize our vision for these beloved Zoos, inspire caring and action in all of our guests, and ensure a healthy, thriving planet for generations to come.

Sincerely,

John Linehan
President & CEO
The start of the New Year was extra special for the staff of Zoo New England as it began with a promise of hope for the continued survival of Baird’s tapirs, an endangered species native to Central and South America.

At 3:06 p.m. on New Year’s Day, Abby, a Baird’s tapir, gave birth to a tiny 20-pound calf inside the Tropical Forest at Franklin Park Zoo. The baby’s arrival was long-awaited by the Animal Care staff as the gestation period for Baird’s tapirs is 13 months. The small calf, named Ixchel, quickly stole the hearts of Zoo visitors and staff who delighted in watching her explore her surroundings alongside mom Abby.

Ixchel’s birth was the result of a recommended breeding by the Baird’s Tapir Species Survival Plan (SSP), a cooperative, inter-zoo program coordinated nationally through the Association of Zoos and Aquariums (AZA). SSPs help to ensure the survival of selected species in zoos and aquariums, most of which are threatened or endangered, and enhance conservation of these species in the wild. Zoo New England is committed to Baird’s tapir conservation through long-time participation in the Baird’s Tapir SSP as well as support of important field work being done on behalf of this species in Nicaragua.

Ixchel’s birth is just one of many success stories throughout FY 18. Through participation in 105 SSPs, we welcomed a number of furry and feathered faces at both Zoos. Each new birth and hatch shines as a beacon of hope for continued species survival. Zoos have evolved tremendously through the years, and this evolution continues as our knowledge increases and as the situation in the wild continues to change. ZNE is committed to exceptional animal care and to being leaders in this field, sharing knowledge and expertise with colleagues both in-situ and ex-situ.

In FY 18, 634,179 people visited the Zoos and connected with incredible wildlife from all over the world. Whether watching Ixchel explore her pool for the first time, observing the incredible agility of a newborn markhor kid high atop a rocky perch, or marveling at the grace of the giraffes as they stroll across the Giraffe Savannah, guests have the opportunity to make meaningful connections to wildlife that can inspire caring and action.
SIGNIFICANT ANIMAL ACHIEVEMENTS

From tall to small, visitors to Franklin Park Zoo noticed several new furry faces throughout the year. In the spring, Chad, a young Masai giraffe born at the Santa Barbara Zoo, made his exhibit debut alongside 2-year-old Amari on the Giraffe Savannah.

It is hoped that one day Chad and Amari will have their own offspring to contribute to the preservation of their species. As an active participant in the Giraffe SSP as well as a supporter of the AZA Saving Animals from Extinction (SAFE) program, ZNE is committed to ensuring a bright future for this iconic species.

Prior to Chad’s exhibit debut, there was a flurry of activity within the prairie dog exhibit when 15 tiny pups emerged from their burrows. The pups’ birth date is estimated to have been around April 1. Pups are born blind and hairless, and do not make an appearance outside of the burrow until they are about six weeks old. Additional births at Franklin Park Zoo included a De Brazza’s monkey baby — a first for the Zoo, and a red panda cub.

At Stone Zoo, the staff was seeing double with the successful births of two sets of markhor goat twins in May. The same month, Kira, a female snow leopard, gave birth inside the cozy nest box built by the Zoo’s staff. Her cubs, two females named Pandora and Naphisa, are the result of a recommended breeding between Kira and Himal, a male snow leopard who arrived from the Denver Zoo in December 2017. This is Kira’s first litter of cubs, and the first at Stone Zoo since 2005.

Not all new additions were born at the Zoos. At Franklin Park Zoo, we welcomed a male Bactrian camel, a juvenile Steller’s sea eagle, two young female wildebeest and a pair of De Brazza’s monkeys into the animal family. At Stone Zoo, a pair of bush dogs now make their home in the new Caribbean Coast exhibit space. Listed as a near threatened species, these small mammals can be found in extreme eastern Central America and northern South America. Stone Zoo is the only zoo in New England to exhibit bush dogs.

Each animal is truly an ambassador for its species and has a story to tell about the importance of wildlife protection and habitat preservation. Management of animals within and cooperatively between institutions accredited by AZA is vital for ensuring healthy, genetically diverse populations.

BY THE NUMBERS

1,917 ANIMALS AT FRANKLIN PARK ZOO AND STONE ZOO

220 SPECIES IN OUR CARE

105 NUMBER OF SPECIES SURVIVAL PLANS WE SUPPORT

51 CARIBBEAN FLAMINGOS MOVED TO THEIR NEW HOME IN STONE ZOO’S CARIBBEAN COAST

3 ROCK HYRAX BORN AT STONE ZOO

15 PRAIRIE DOG PUPS BORN AT FRANKLIN PARK ZOO

6,488 POUNDS OF SWEET POTATOES CONSUMED

17,046 POUNDS OF FLAMINGO CHOW CONSUMED

11,759 POUNDS OF KALE CONSUMED
At Stone Zoo, visitors of all ages were seeing pink as they immersed themselves in the sights and sounds of the Caribbean following the opening of the $4 million Caribbean Coast in June 2018.

With a colorful flock of Caribbean flamingos, three different species of macaws, scarlet ibises, critically-endangered Jamaican iguanas and an exhibit featuring a pair of bush dogs, the Caribbean Coast introduces people to coastal habitats and the importance of protecting the wildlife inhabiting these ecosystems. Imaginative and interactive experiences, including inviting steel drums and signs encouraging guests to try “flamingo” yoga poses, complete the coastal experience.

Providing meaningful connections to wildlife is at the heart of our mission. Through these experiences, guests can more fully understand the incredible biodiversity of our planet and the critical role they can play in ensuring it remains healthy and thriving for generations to come.

At Franklin Park Zoo, guests journeyed through a whimsical world filled with beautiful fluttering butterflies as they strolled through Butterfly Hollow, formerly known as Butterfly Landing. Thanks to the creativity of the Zoo staff, guests of all ages had fun spotting the fanciful fairy houses carefully placed throughout the space. In juxtaposition to the calm and tranquility of Butterfly Hollow, Destination Dino, a seasonal experience that opened Memorial Day weekend, thrilled visitors with life-size animatronic dinosaurs. Nestled within a winding, wooded pathway, these roaring, life-like creatures of the past not only enthralled visitors of all ages, but also presented the opportunity to educate people about extinction.

The Zoos’ roster of special events continue to offer some of the most unique experiences of the Greater Boston social and cultural landscape. Zootopia, our annual fundraising gala, was once again a big success, raising $477,000 and introducing many new people to the Zoos and our impactful programs. In addition to Zootopia, a host of other popular 21+ events were presented throughout the year, including Brew at the Zoo and Uncorked at Franklin Park Zoo, and A Wild Affair, Sunset Sips and Ales and Tails at Stone Zoo.

ZooLights once again dazzled with hundreds of thousands of lights creating a festive holiday winter wonderland. This wildly popular seasonal event at Stone Zoo is a beloved holiday tradition attracting new and repeat visitors year after year.

All of these events and experiences connect our guests with the vast wonders of nature through exploration, discovery, play, education and imagination. With each of these experiences, we aim to teach people about wildlife in unique and memorable ways that stay with them long after their visits.

Pictured above, guests can see flamingos up close at Stone Zoo’s new Caribbean Coast. Below, guests enjoy the always popular annual ZooLights event at Stone Zoo.
A critical component of achieving Zoo New England’s mission is based in having meaningful impact in the conservation of wildlife, both locally and abroad. We are dedicated to this mission, and our passionate staff works every day to ensure a bright future for wildlife all while educating our visitors about the importance of preserving the natural world.

This past year, we increased our local conservation impact exponentially when we acquired Grassroots Wildlife Conservation (GWC), a local non-profit organization with proven success and commitment to preserving local rare and threatened species in eastern Massachusetts. By combining our skills and resources, together through this merger we are fulfilling our mission of saving animals from extinction in a much deeper and more impactful way. Through innovative, community-based outreach and resource initiatives, GWC has engaged thousands of schoolchildren as well as volunteers in on-the-ground rare species conservation efforts for species including Blanding’s turtles, eastern spadefoot toads, bridle shiners, marbled salamanders, and New England blazing star. ZNE has worked with GWC staff since 2007, most notably on the Blanding’s turtle head-start program and more recently on the marbled salamander reintroduction project in the Middlesex Fells.

In FY 18, ZNE added a Conservation department, which is committed to preserving local biodiversity of rare native animals and plants, while also working to save species on national and global levels. This new department, as well as the merger with GWC, are critical components to achieving the goals outlined within our Strategic Plan.

Under the leadership of Dr. Eric Baitchman, ZNE Vice President of Animal Health and Conservation, the Zoos are leaders in the Boston Biodiversity Consortium, an informal network of colleagues working in areas related to biodiversity. Through quarterly meetings, the consortium brings together a broad range of like-minded individuals, institutions, and organizations to learn about each other’s work in biodiversity and look for ways to collaborate and add value to each other’s projects. Participants have included the University of Massachusetts, Brandeis University, Suffolk University, Lesley University, Wellesley College, the Arnold Arboretum, the Boston Harbor Ecosystem Network, Mass Audubon, Biodiversity for a Livable Climate and many others.

ZNE encourages people of all ages to take an active role in sustaining healthy ecosystems right in their own back yards. Through the Franklin Park Biodiversity Project, the local community is invited to participate alongside Zoo staff to identify and monitor populations of species found right in Franklin Park. ZNE is also on the Steering Committee for the Boston Area City Nature Challenge, whereby people can become citizen scientists in their own communities as they log their observations of local plant and wildlife in the iNaturalist app. Members of the Steering Committee include Earthwatch Institute, Encyclopedia of Life, the Environmental...
Studies Program at Brandeis University, Mass Audubon, New England Ocean Science Education Collaborative, Suffolk University and the University of Massachusetts Boston. In 2018, the City Nature Challenge spanned 65 cities, 17 countries and five continents. Here in Greater Boston, 16,551 observations were recorded by 992 observers.

ZNE provided support in a variety of ways for a number of other regional, national and international wildlife conservation projects including:

- The Giraffe Conservation Fund, a Namibian-based organization focused on the protection and conservation of giraffes and their habitat;
- Support of Bat Conservation International, which is committed to achieving lasting conservation plans for the most endangered bat species in the world;
- Support of The Peregrine Fund, created to help bring the peregrine falcon back from the brink of extinction in North America. As a result of the Fund’s efforts, the peregrine falcon was taken off the endangered species list in 1999. The Peregrine Fund contributes to the conservation work of other endangered raptors around the globe;
- A project dedicated to protecting the dwindling anteater population in Brazil from vehicle strikes by establishing guidelines for road management; and
- Continuing our long-term support and commitment to the Panama Amphibian Rescue and Conservation Project, the Snow Leopard Trust and Global Wildlife Conservation’s Nicaragua Tapir Project.

ZNE is also a proud participant in the Association of Zoos and Aquariums’ SAFE initiative (Saving Animals from Extinction), a collaborative effort focused on saving species. AZA-accredited zoos and aquariums are part of an integrated network of conservation partners, which spend a combined $220 million a year on the conservation of animals in the wild. Through SAFE, zoos and aquariums accredited by AZA harness their collective resources, focus on specific endangered species, and save them from extinction by restoring healthy populations in the wild.
Not many people will ever have the opportunity to go on safari in Africa or trek through the jungles in Brazil to observe wildlife. But, at zoos, like Franklin Park Zoo and Stone Zoo, people can see incredible animals, observe them, smell them and hear them. It’s a connection that is so much deeper, and more personal, than reading a book or watching an animal documentary. At our Zoos, science learning is truly brought to life.

Franklin Park Zoo and Stone Zoo provide the environment for active exploration, inquiry and hands-on discovery to inspire positive interaction with the natural world. Our expansive science, technology, engineering and mathematics (STEM) focused educational programs, which incorporate Massachusetts and federal curriculum frameworks, supplement and build interest in formal science education while enabling our guests to explore the complex connection between natural, thriving habitats and wildlife.

To ensure access to schoolchildren, the Zoos offer free admission to all Massachusetts students throughout the school year who visit as part of scheduled school field trips. By providing opportunities to children who may not otherwise be able to visit, we’re able to connect them to wildlife and bring...
fun and effective educational programming to all members of our community. We were thrilled to welcome 57,310 schoolchildren in FY 18 who visited Franklin Park Zoo and Stone Zoo at no cost.

Through a range of formal and informal programming, the Education department reaches students of all ages - from toddlers in our Playful Paws playgroups to school-aged children, college students doing research, adult education students and casual learners. Additionally, the Zoos provide valuable hands-on learning opportunities through its well-established internship program, with internships available in several Zoo departments.

Through a unique collaboration with Harvard Medical School, senior medical students have the opportunity to complete an elective rotation within ZNE’s Department of Animal Health where they accompany ZNE’s veterinarians in their daily clinical practice, and are introduced to the concept that collaboration between human and veterinary medical professionals can benefit healthcare for both humans and animals. The One Health Clinical Elective is believed to be the only formal collaboration of its kind in the country, and has proven popular amongst the students since the elective was formalized in the course catalog in 2017. This program, which provides an enriching experience both for the students and the Zoo staff, has garnered high profile media coverage from The New York Times, WGBH and a host of other outlets across the country.

PICTURED BELOW
In a unique collaboration between Zoo New England and Harvard Medical School, MD and MD/PhD students in their senior year have the opportunity to complete a one-month clinical rotation where they are encouraged to think about the commonalities of medicine and physiology in health and disease across all species and the context within overall health of the ecosystem.

To learn more about ZNE’s education programs, visit WWW.ZOONEWENGLAND.ORG/DISCOVER
Each summer, Franklin Park Zoo is infused with youthful energy and enthusiasm as the summer ZooTeen program gets underway. Whether greeting guests in Butterfly Hollow, helping to care for the animals in Franklin Farm, tending to the grounds or engaging with visitors as they prepare to enter the Zoo, participants in the popular ZooTeen program gain valuable skills to prepare them for future success.

Since its founding in 1999, this nationally recognized program has engaged more than 1,500 Boston youth in authentic work experiences that allow them to develop professional skills, build a strong sense of self and provide for themselves and their families. The program, which attracts a diverse group of participants, provides teens with the opportunity to receive direct exposure to zoo and conservation-oriented careers in a fun, structured and professional learning environment. Professional development classes and service projects are incorporated into the program’s design, strengthening their knowledge and preparedness for future endeavors.

Upon completion of the ZooTeen Program, select teens who wish to further their work throughout the school year can apply to become a Teen Ambassador. Work includes interpretation activities, animal encounters on and off zoo grounds, and assisting educators and zookeepers. In FY 18, 10 Teen Ambassadors were employed in the Animal Care and Education departments.

As a stepping stone to the ZooTeen program, the Junior ZooTeen program is a unique opportunity for participants ages 11 - 14 to learn more about zoos and conservation. In FY 18, the Education Teen Ambassadors helped create lesson plans for the Jr. ZooTeen program and acted as mentors to the program participants.

"The Teen Ambassador program has benefitted me in multiple ways, but the one that stands out to me is my newfound ability of being comfortable with talking to new people with confidence. I think this is a valuable skill because as I get older and find myself encountering new situations, I will have to talk to new people and while doing this, I will have to be confident in what I say. If I’m not confident, who will believe me? The program has impacted me in such a way that I will forever have fond memories of the people, as well as the animals, that I have worked with."

GERNELL DONZANAE REED
As a vibrant member of the cultural community in Boston and beyond, Zoo New England is committed to community participation and community access. We work with community-based centers, camps, and groups such as the Greater Grove Hall Main Streets, Project RIGHT, Franklin Park Coalition, The Emerald Necklace Conservancy, TEDx Beacon Street and the Stoneham Chamber of Commerce. We also do outreach to libraries, schools, after-school programs and various other community programs.

ZNE was once again pleased to be named a partner for the 5th Quarter of Learning program, co-managed by the Boston Public Schools and Boston After School & Beyond. Through the collaboration, ZNE’s expertise in science learning is utilized to enhance the students’ academic progress in math and language arts, as well as improve specific skills such as critical thinking by providing full day integrated learning experiences. The success of this program was recognized during a visit to Franklin Park Zoo by participants in the United States Conference of Mayors, held in Boston in June 2018.

ZNE remains committed to ensuring that personal financial situations do not constitute a barrier to enjoying and benefiting from Zoo experiences. As an organization whose mission is to connect people to the natural world through meaningful experiences that engage, educate, and inspire the next generation of conservation stewards, it is imperative that we reach everyone within our communities. ZNE’s dedication to this aspect of our mission is evident in our community outreach programs, which include:

- **Library Pass Programs:** Libraries purchase the pass which entitles their patrons to a discount to the Zoos.
- **EBT Program:** In recognition of the fact that Zoo visits are integral to childhood and learning, Massachusetts residents who are eligible for the Massachusetts EBT program receive deeply discounted admission to the Zoos year-round. Participation remains steady with 35,244 participants in FY 18.
- **Community Pass Program:** Non-profit organizations and community groups are eligible to receive a limited amount of free admission passes. ZNE distributed more than 4,544 passes to non-profit organizations and community groups during FY 18.
- **Organizational Pass Program:** Non-profit organizations may purchase an institutional pass enabling groups of individuals to attend the Zoos at greatly reduced cost.
EXCEPTIONAL Partners

Zoo New England is grateful to all who donated to the Zoos. Your support provides the funds to care for all of ZNE’s animal inhabitants, pursue conservation projects both locally and abroad, and continue to educate and inspire conservation stewards of the future. Listed here are some who made gifts between July 1, 2017 and June 30, 2018.

GIFTS $100,000+
Anonymous
Fidelity Foundation
Harold Whitworth Pierce Charitable Trust
StonehamBank

GIFTS $50,000-$99,999
Anonymous
Jean and Henry Hall
Highland Street Foundation
Doug Lober and Ann Bitetti
Massachusetts Cultural Council
Peter A. Wilson and Jean C. Tempel

GIFTS $25,000-$49,999
David Canter and Lisa Strope
Citizens Bank
The Florence Gould Foundation
MathWorks
David and Jennifer Porter
Robert Lloyd Corkin Charitable Foundation
The Yawkey Foundations

GIFTS $10,000-$24,999
Margaret and Dewey Awad
Dr. Rory Browne and Dr. Grace Chang
Coke Refreshments
Commodore Builders
Copeland Family Foundation, Inc.
The Cricket Foundation
Eastern Bank
LeeAnn and Steven Horner
James M. and Cathleen D. Stone Foundation
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Mark Kelley and Gail Riggs Kelley
Lorenda Layne and Robert Niblack
New Balance Corporation
Newburyport Savings Bank

GIFTS $5,000-$9,999
Mary Ames
Jonathan and Rosemary Avery
Susan Beede and Jay Copeland
Joanna and John Berube
Blue Cross Blue Shield of Massachusetts
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Leon Bethune and Raquel Rosenblatt
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Samuel Lasky and Christina O’Sullivan
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James Partridge, Capital One
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Harold and Frances Pratt
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Robert and Sally Quinn
Maureen Lukas Reardon
Daniel Romanow and B. Andrew Zelermyer
Robert Rosenthal and Lisa Sears
Girard and Kathy Sargent
Linda and Ronald Savage
Scott Sherman and Diane McGillicuddy
Wiley

GIFTS $1,000-$2,499
Bradford and Hilary Allinson
Deborah Babson

Mustangs of Massachusetts Car Club
Jessica and Andrew Nigrelli
The Pabis Foundation
Jennifer Burkett-Picker and Dennis Picker
Rackemann, Sawyer & Brewster
Claudia U. and James M. Richter
Sahil Sanan
Seaboard Products Co.
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Stoneham Ford
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Dale and Christine Williams
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Adrian and Amy Chan
Kathryn and Tim Conway
Joseph and Lori Cooney
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Teresa and Frank DeGiacomo
Donna Denio and Bruce Conklin
The Eastern Bank Charitable Foundation
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Kingdom Wine Company
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Rosemary McLaughlin
Gregory and Margaret Meahl
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Greg and Nicole Moore
Dawn and Michael Nathanson
Jeanne O’Keefe and Dan Rea
Paul and Edith Babson Foundation
George Peabody and Nancy Kaplan
George Peabody and Nancy Kaplan
Bruce Perry and Susan Davis
Samuel Plimpton and Wendy Shattuck
Gauri and Yogesh Punjabi
Karen Rose
Marsha Rosselli and James Driscoll
Jane Roy and Luciano Lauretti
Alan and Maureen Roycroft
Robert Rubin and Donald-Bruce Abrams
Lorin and Nanci Rydstrom
R. Pito and Christine Salas
Salon R Hair Skin
Peter Schoener
Philip and Christina Severin
St. John Smith and Kay Barned-Smith
The Sooner Foundation
Dr. Alan Stern and Lori Tenser
Heather and Allen Sussman
Target Corporate Social Responsibility
Kate and Ben Taylor
Juliet Teixeira
John and Mary Ellen Toomey
Scott Wayne
Donna Weiss
Karen and Robert White
Constance V.R. White
Evan L. Winter
Michael Yoken

**GIFTS $500-$999**

Burt Adelman and Lydia Rogers
Hope Aldrich
Alexandra Andrews
Association of Zoological Horticulture
Ann Bajart
Frederick Basilico and Judith Waligunda
Matthew and Sarah Begg
Andrew Briney and Annie Short
David Caron
Christensen-Dunn Early Foundations Fund
Jennifer Cox
Ann Dannenberg
Taci Darnell and Tanj Gunaratnam
Nancy Dillon
Linda and Mike Drabik
James Dunbar
Karen Dunnett
William and Susan Elsbree
Richard and Judy Fox
Margaret and David Gilmour
Katherine Graveline
Green Mountain Energy
Doug Hauer
Jutta Hicks
Erin Higgins and Douglas Rosner
Cynthia and David Hill
Jean Holmblad and Bob Zaret
James and Emily Hunsicker
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New England Herpetological Society, Inc.
PaintNite
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Frances Pratt
Valerie Shelton
Ken and Sandi Silk
Elizabeth Smith
Melita Teichert and Bill Sabine
Kristen Vagliardo
Carolyn Vaughan and Paul Smith
Mary Vaughan
Charles and Maria Wentworth
Sally Withington
Tamiko Yee
Rosemarie Yevich and Catherine Drislane

**GIFTS $100-$499**

Anonymous (4)
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Alan and Saralynn Allaire
Paul and Stephanie Andrucho
Sue Apter
Barbara and Dan Ashe
Charlotte and Douglas Banghart
Miles Barnett
Joseph and Fran Baron
Kim Barrows and Jennifer Conroy
Anita Barry and James Heffernan
Kathleen Barry
Bruce Bauman and Denise Selden
Nancy and Reinier Beeuwkes
Christopher and Brandi Beghtel
William Benner and Joseph Wicinski
Cindy and Hal Berman
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Devon Black
Timothy and Shirley Blancke
Katie Boates
Dinah Bodkin
Diane Bonanni, DMD
Bruce and Miriam Bonnell
Dave Bowe
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Dan Brownrigg and J Thomas Brownrigg
Sue E. Burgess
Julie Burke
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Thank you to all who attended Stone Zoo’s 14th Annual A Wild Affair, a “tasting” event that featured stations hosted by local restaurants and caterers - as well as live entertainment and a silent auction. Proceeds from this event supported the operation and continued growth of Stone Zoo, its education programs and conservation initiatives.

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Thank you to all who attended Franklin Park Zoo’s 8th annual beer-tasting event, Brew at the Zoo, featuring stations hosted by local breweries and restaurants. Proceeds from this event supported the operation and continued growth of Franklin Park Zoo, its education programs and conservation initiatives.

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- Tiger
- Traveler Beer Company
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- Willow Tree Farm
Uncorked

Thank you to all who attended Franklin Park Zoo’s 4th annual wine-tasting event, Uncorked. Proceeds from this event supported the operation and continued growth of Franklin Park Zoo, its education programs and conservation initiatives.

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Ales & Tails

Thank you to all who supported Stone Zoo’s 3rd annual beer-tasting event, Ales & Tails. Proceeds from this event supported the operation and continued growth of Stone Zoo, its education programs and conservation initiatives.

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Powerhouse Dynamics
PowerOptions
Puma North America Inc.
Single Volunteers of Boston SquashBusters
State Street Corporation
State Street Global Advisors
State Street Global Services
Texas Christian University
Thayer Academy
The Price Center
TIAA
Triangle Inc.
USS Constitution

STONE ZOO
American Training Inc.
Bank of America
Boston University
Boston University Alpha Phi Omega
Boston University Women’s Water Polo Team
Boys and Girls Club
Bridgewell
Compass School
Constant Contact, Inc.
Dassault Systemes
EMARC
Fitzemeyer & Tocci
General Electric Aviation
Goddard School
Keurig
Lexington Christian Academy
Magnet High School
Mavrick Boston
Michigan State University
Milestones Day School
Nashoba Learning Group
National Charity League
Pirates of the Rogues’ Armada
RSA Security LLC
Salem Academy Charter School
Sovos Compliance
StonehamBank
Summerfuel Program
Trevi Communications
Triangle, Inc.

In total, 37,321 hours of essential services were contributed by 3,647 individual volunteers, interns, and group volunteers in FY 18.
# Fiscal Year 2018

## Financial Summary

Condensed Statement of Revenue, Expenses and Change in Net Assets as of June 30, 2018 (in Whole Dollars)

### Operating Revenues:

<table>
<thead>
<tr>
<th>Revenue Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Admissions</td>
<td>3,939,925</td>
</tr>
<tr>
<td>Concessions Revenue (Net)</td>
<td>304,700</td>
</tr>
<tr>
<td>Membership Fees</td>
<td>1,719,689</td>
</tr>
<tr>
<td><strong>Total Guest Operating Revenues</strong></td>
<td><strong>5,964,314</strong></td>
</tr>
<tr>
<td>Other Operating Revenue</td>
<td>878,617</td>
</tr>
<tr>
<td><strong>Total Operating Revenues</strong></td>
<td><strong>6,842,931</strong></td>
</tr>
</tbody>
</table>

### Other Support:

<table>
<thead>
<tr>
<th>Support Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private Gifts - unrestricted</td>
<td>1,778,346</td>
</tr>
<tr>
<td>Private Gifts - restricted</td>
<td>2,576,558</td>
</tr>
<tr>
<td><strong>Total Private Gifts</strong></td>
<td><strong>4,354,904</strong></td>
</tr>
<tr>
<td>State Support</td>
<td>7,250,000</td>
</tr>
<tr>
<td><strong>Total Revenues and Support</strong></td>
<td><strong>18,494,988</strong></td>
</tr>
</tbody>
</table>

Operating Expenses (including depreciation and amortization of $1,481,972) 16,713,527

Change in Net Position 1,781,461

Net Position, Beginning of the Year 23,731,475

**Net Position, End of Year** 25,512,936
FISCAL YEAR 2018

Highlights

▶ In FY 18, Membership revenues brought in over $1.7 million, marking the fourth year that revenue has exceeded $1.6 million.

▶ In FY 18, participation in our popular summer Zoo Camp program increased by 46% with 667 registrants compared to 458 in FY 17.

▶ Zootopia, Zoo New England’s signature fundraising event, experienced another record-breaking year, raising approximately $477,000 in revenue in FY 18, nearly $30,000 more compared to FY 17.

Zoo New England manages Franklin Park Zoo and Stone Zoo on behalf of the Commonwealth of Massachusetts and we are grateful to the Commonwealth for its financial support.