



FISCAL YEAR 2010
ANNUAL REPORT
(JULY 1, 2009 – JUNE 30, 2010)

INVESTING IN OUR ZOOS
INVESTING IN THE FUTURE
OF MASSACHUSETTS



Kien Nhan, a white-cheeked gibbon who made his exhibit debut in the fall of 2009 at Stone Zoo.



WHO WE ARE

Zoo New England is the non-profit organization responsible for the operation of Franklin Park Zoo in Boston and Stone Zoo in Stoneham, Mass. Both Zoos are accredited by the Association of Zoos & Aquariums (AZA).

Zoo New England's mission is to inspire people to protect and sustain the natural world for future generations by creating fun and engaging experiences that integrate wildlife and conservation programs, research, and education.

To learn more about our Zoos, education programs and conservation efforts, please visit us at www.zoonewengland.org

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FY10: July 1, 2009 – June 30, 2010

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Cover: Anala, one of two tigers who make their home at Franklin Park Zoo.

Tupelo, a Baird's tapir, was born inside the Tropical Forest at Franklin Park Zoo on Dec. 5, 2009. Baird's tapirs are the largest land mammals found in South America and are considered endangered in the wild.



Zoo Supporters,

As we look back on FY 2010 (July 1, 2009 to June 30, 2010) it was a year of great challenge, opportunity and excitement. We are fortunate to have such a skilled and dedicated group of professional staff and strong core of devoted Board members and volunteers working together to enhance our Zoos. We are also privileged to have loyal and generous Zoo members and donors fueling this initiative.

Like so many of you, we too faced challenging fiscal times. The distressed economy placed strain on the Zoos' operating budget resulting in lay-offs, furloughs and a host of other cost-cutting measures. Yet despite these challenges, the Zoos implemented new programs to deliver on our mission, expand earned revenue opportunities and received strong support from our donors. Laughter and squeals of excitement continued to resonate throughout the Zoos as another generation of future conservationists ran through our gates.

We were also privileged to have the support of an auspicious working group of business and community leaders who came together to chart a course to success for our Zoos. One key finding identified by this group was the need to change Zoo New England's governance structure. With focused leadership and support from the Patrick-Murray Administration and the State Legislature our new legislation became law in July 2010. Not only has our Board size increased, but the legislation gives us the level of independence needed to make this public-private partnership a success. The legislation also paves the way for more efficient operation and growth of our Zoos. We thank the Administration, Legislature, and the leaders who participated in the working group process, for all of their support in setting the transformation in motion. We look forward to their continued partnership in bringing truly world-class zoos to the people of Massachusetts. Decades of incremental growth will soon be eclipsed by the true transformation of our Zoos into educational and economic catalysts that inspire people to take responsibility for making the world a better place for all that live here.

As you review the remarkable successes detailed in our FY 2010 Annual Report, please know that these achievements will be multiplied many times over in the transformed Zoos that are in the making.



Sincerely,

A large, stylized handwritten signature of John Linehan in black ink.

John Linehan
President & CEO

Hamisi, a Masai giraffe, is pictured with his mother Jana on the Giraffe Savannah. Hamisi was born July 23, 2009 at Franklin Park Zoo and is the third offspring for Beau and Jana. At birth, he weighed 164 pounds and stood 6 feet 4 inches tall.



Aussie Aviary, a free-flight, interactive exhibit home to hundreds of brightly-colored budgies, opened Memorial Day weekend 2010.

ZOOS THAT INSPIRE

EXPANDING OUR REACH

Our Zoos play a unique role in connecting people to the natural world. We're the only place in Boston where you can observe the majestic grace of a giraffe family or stand inches away from a gorilla troop at the state-of-the-art indoor gorilla exhibit. Our mission is to *inspire people to protect and sustain the natural world for future generations by creating fun and engaging experiences that integrate wildlife and conservation programs, research and education.*

Whether it's a family outing or a school field trip, our Zoos provide a welcoming environment where people of all ages can enjoy themselves and learn about the incredible animals that we share our planet with. In FY10, we welcomed more than 546,000 visitors who enjoyed all that our Zoos have to offer. We are working hard to realize our vision for the future of these Zoos and are committed to building world-class institutions for you and your family to enjoy for generations to come.

SIGNIFICANT ANIMAL ACHIEVEMENTS

On Memorial Day weekend 2010, we opened our highly-anticipated new exhibit Aussie Aviary to the great delight of our visitors.

Aussie Aviary, home to hundreds of brightly-colored budgies, provides a memorable, interactive experience for Zoo guests, who are able to stroll through the exhibit space amongst the birds. Budgerigars, affectionately called budgies, are also known as grass parakeets and are a variety of small slender parrots with long, tapering tails. As part of the experience, guests have the opportunity to purchase seed sticks and feed the birds as they walk through the free-flight exhibit. A visit to Aussie Aviary provides guests with the opportunity to not only discover the wonder of these beautiful birds, but to interact with them in a positive way.

Budgies were not the only new faces at the Zoos. Visitors to Franklin Park Zoo and Stone Zoo saw several new faces as animals were born, or hatched, and others were welcomed into the collection from other zoos.

At Franklin Park Zoo, the staff welcomed the birth of a male giraffe, a Grevy's zebra and ring-tailed lemur, as well as the hatching of a spectacled eider, a barn owl, boat-billed herons, and a Chilean flamingo. While the Zoo has a long history of exhibiting boat-billed herons, the April hatches were a first.

At Stone Zoo, the staff welcomed the birth of emperor tamarin twins and a Linne's two-toed sloth, which marked the first birth of this species at Zoo New England. Stone Zoo, which has exhibited Linne's two-toed sloths since 2007,



participates in the Linne's Two-Toed Sloth Population Management Plan (PMP). This is a cooperative, inter-zoo program coordinated nationally through the Association of Zoos and Aquariums. PMPs are specific to individual species, and designed to ensure the long-term survival and health of the captive population. Prior to breeding, Nero, the father, underwent successful chemotherapy treatment after being diagnosed with chronic lymphocytic leukemia.

LEAPING INTO ACTION!

Since 2006, Zoo New England has been committed to amphibian conservation efforts in Panama. The institution is helping to lead a consortium of partners to expand the Panama Amphibian Rescue and Conservation Project. Dr. Eric Baitchman, ZNE Director of Veterinary Services, is the lead veterinarian for this vital conservation effort. ZNE is proud of the leadership role it has taken in this critical project. To learn more about Dr. Baitchman's work visit www.zoonewengland.org/conservation.

Closer to home, ZNE continued its long-standing participation in the head-start programs for Plymouth red-bellied cooters, native to southeastern Massachusetts, and Blanding's turtles, found in the Great Meadows National Wildlife Refuge in Concord, Mass. Through the head-start programs, ZNE houses several tiny turtles of each species throughout the winter. By the time they are re-released into the wild in the spring they have grown large enough that they are less prone to predation, thus dramatically increasing their chances of survival.

ZNE staff also made two trips to Concord, N.H. to participate in the Zoo & Aquarium Conservation Collaborative, comprised of a group of accredited zoos in the Northeast, which is working to expand the numbers of the Karner blue butterfly through the Karner Blue Butterfly Habitat Restoration Project initiated by the U.S. Fish and Wildlife Service and New Hampshire Fish and Game. The project seeks to bolster the local population of this federally endangered butterfly by restoring its pine barren habitat as well as its main food source - wild lupine, in Concord, N.H. Karner blue butterfly numbers have plummeted in recent years with the decline of wild lupine due to human encroachment and habitat loss. ZNE, along with other participating institutions, has assisted with growing and planting wild lupine in this area in hopes of increasing the butterflies' range and bolstering the species' numbers.

Since 1999, the ZooTeen program at Franklin Park Zoo has provided employment and professional development opportunities for Boston youth.



In FY09, the Zoos' educators reached an audience of 134,647 in an impressive range of formal and informal educational programming.

ZOOS THAT EDUCATE

INSPIRING THE NEXT GENERATION OF CONSERVATIONISTS

Each year, the Zoos welcome thousands of schoolchildren through our gates. Whether watching in awe as Christopher the lion lets out an impressive roar or looking on in wonder as black bears Smoky and Bubba play and explore their exhibit, students are able to connect with nature and wildlife in a way that truly brings classroom learning to life.

Throughout the school year, the Zoos offer free admission to all Massachusetts schoolchildren. By providing opportunities to underserved schoolchildren who may not otherwise be able to visit our Zoos, we are able to share the wonders of wildlife and extend our reach by bringing fun and effective educational programming to all members of our community.

In FY10, the total number of Education programs, which includes scheduled animal encounters and talks as well as story times for children, increased by 11 percent over FY09. The Education staff also increased the Wild Adventures program offerings by 33 percent, which resulted in an 18 percent increase in participants compared to FY09. Additionally, our educators reached an audience of 134,647 in an impressive range of formal and informal educational programming. The Education department also added a February school vacation week program to complement the popular April school vacation week program that has been running for more than six years. FY10 also marked the second successful summer of programming at Stone Zoo with five weeks focusing on Eco-Explorers and two weeks focusing on Junior Zookeeping.

Zoo New England also expanded its partnership with Campfire USA, adding a Junior Zookeeping session to the always successful ZooCamp at Franklin Park Zoo.

Class time is not only for children. Our educators also offer classes aligned with the state's educational frameworks to enhance the knowledge, skills and expertise of Massachusetts and New Hampshire school teachers. Teachers not only learn how to maximize the use of the Zoos to facilitate learning, but also participate in activities that can be replicated in classrooms using either commonly found materials or special kits designed by the Zoos' educators.

ZNE's staff also greatly contributes to environmental education beyond the Zoos' gates. Jennifer Gresham,



ZNE Director of Education, is a member of the Steering Committee for the Secretary's Advisory Group on Energy and Environmental Education (SAGEE) for the state's Executive Office of Energy and Environmental Affairs and the Department of Elementary and Secondary Education. As part of her work with SAGEE, she was selected to chair the sub-committee for the Massachusetts Environmental Literacy Plan that will be needed under the No Child Left Inside Act. Corrine Steever, Education Program Specialist, is a board member of the Massachusetts Environmental Education Society (MEES). Each year, the Zoos' education staff presents workshops at the MEES conference to share best practices.

BROADENING HORIZONS

For more than a decade, Zoo New England's nationally-recognized ZooTeen program has created opportunities and nurtured the development of our future leaders.

Since 1999, the ZooTeen program at Franklin Park Zoo has provided employment and professional development opportunities for Boston youth. By enriching the program with a structured professional development component, the teens are prepared both for employment at the Zoo, as well as in their future endeavors. The teens not only work in a wide range of Zoo departments, but also forge lasting personal and professional relationships, build their resumes and hone interview skills.

Since the program's inception more than 1,000 Boston youth have been a part of the ZooTeen program. This program includes the Jr. ZooTeen and Teen Ambassador programs which provide mentoring opportunities and unique experiences for highly-motivated young people. In addition, the EcoTeen initiative, which just completed its fifth year, is an after-school program designed to provide students with environmental educational opportunities and training so they can become effective, lifelong stewards of our environment.



EXCEPTIONAL PARTNERS

Zoo New England is grateful to all who supported our mission. Listed here are some who made gifts between July 1, 2009 and June 30, 2010.
For a full list of donors visit www.zoonewengland.org.

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 Arlene and Todd Spezzaferro
 James and Jessica Squires ●
 Tiffanie Starr and Derek Boudreau
 Donald and Meg Steiner
 Adrienne and Joseph Stephens
 Douglas and Susan Stetson
 Phil Steven
 Jack and Arlene Stevens
 Greg Stimpson
 Mark and Heather Stimpson
 Wesley and Patricia Stimpson
 Linda Strassburger
 Leonora Subrizio
 Kelly Sullivan
 Dayle Sullivan-Taylor and Jeff Taylor ♦
 Jason Summa
 Ashley and Ross Summer
 Daniela and Michael Szymczak
 Heather Tamilio
 Ronald Taylor ●
 Sandra Tertipis
 Carol L. Thistle
 Charles Thomas
 Joan Thompson
 Taylor Thompson and Valerie Uber
 Martin Thomson and Katherine Chaurette
 Rachel Thurlow
 Anne Marie and Florene Tierney
 Gillien Todd
 John Toomey
 Amy and Matthew Torrey
 Cameron Trenor and Adriana Donovan
 Jane and James Trudeau
 Jason and Jaime Ulberg
 Ellen Van Dalinda
 Patricia Vega
 Ms. Vento
 Kirsten Vernon
 Eva and John Veson
 Ann Vickery
 Marc and Allison Viera
 Kathleen Vieweg
 Kathy Vieweg and Barry Berger
 Eric and Susanne Von Hofe
 Danielle Voss
 Denise and Steven Wakelin
 Erik and Stacie Waldman
 Jen Waldron
 Andrew and Barbara Wales
 Daniel and Bliss Wallace
 Jean Wallace
 Jennifer and Paul Walsh
 Teresa Walsh
 Andrew and Susannah Wardly

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 Karren Williams
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 Nancy and Roy Wilsker
 Wallace Winter ●
 Sara Withington
 Lisa Wohlleib and Seth Hoogasian
 Ralph Woodward and Corinne Ross
 Jeff Worth
 Christopher and Ingrid Wright
 George Wrightson ●
 Paul Wyman ♦
 Judith and Albert Zabin
 Gabriel and Christine Zavala
 Mark and Kelley Zepf
 Lisa Zidek ♦
 Susanne Zimmermann and Lucy Chin ●

CORPORATIONS AND FOUNDATIONS

Gifts \$25,000+

Anonymous
 The Boston Foundation
 Clear Channel Outdoor ♦
 Estate of S. Blair Lent, Jr.
 The Highland Street Foundation
 The Mabel Louise Riley Foundation
 Massachusetts Cultural Council
 McDermott Will & Emery
 State Street Bank and Trust Co
 Wall Decaux Inc. ♦
 WCVB-TV (Channel 5) ♦
 Zookeeper Productions, LLC ♦

Gifts \$10,000-\$24,999

Anonymous ♦
 The Edgerley Family Foundation
 The Florence Gould Foundation
 GE Foundation
 Normandy Real Estate Partners ♦
 StonehamBank

Gifts \$5,000-\$9,999

Bank of America Matching Gifts
 Copeland Family Foundation, Inc.
 Fiduciary Counseling, Inc.

The Pediatric Physicians' Organization
 at Children's Hospital
 Sacajawea Charitable Foundation
 Stoneham Savings Bank

Gifts \$2,500-\$4,999

Anonymous ♦
 Boston Culinary Group, Inc
 The Goldberg Family Foundation
 Inland Underwriters Insurance Agency
 Putnam Investments
 Weiss Farm Inc

Gifts \$1,000-\$2,499

Agave Mexican Grille & Tequila Bar ♦
 AirTran ♦
 Anonymous (2)
 The Arthur J. Gallagher Foundation
 Bertucci's ♦
 Bugaboo Creek Steak House ♦
 Cabot Creamery ♦
 The Capital Grille - Burlington ♦
 The Chocolate Truffle ♦
 Dockside Restaurant ♦
 Dunkin Donuts - Montvale Ave. Stoneham ♦
 The Eastern Charitable Foundation
 Edible Arrangements ♦
 Emergency Veterinary Clinic
 Ethel Keesler Gilmour Uribe Trust ●
 Fiduciary Trust Company
 Gaetano's Ristorante ♦
 Give With Liberty Employee Donations
 Grantham, Mayo, Van Otterloo
 & Co. LLC
 H & R Block ♦
 Harrow's Chicken Pies ♦
 HC Brill ♦
 JM Family Enterprises, Inc.
 Karls Sausage Kitchen & European Market ♦
 Konditor Meister ♦
 La Cascia's Bakery & Deli ♦
 Legal Sea Foods ♦
 On the Border Mexican Cafe ♦
 Palace Head Foundation Inc.
 Papa's Bar & Grille ♦
 Peabody Energy Matching Gifts Program
 Pisa Pizza ♦
 Plymouth Rock Foundation
 Polcari's ♦
 Rainforest Cafe ♦
 Texas Roadhouse ♦
 Trader Joe's ♦
 Traylor Charitable Fund
 Whole Foods Market ♦
 Wilson Farms ♦
 Woodmans of Essex ♦

Gifts \$500-\$999

BodyScapes ♦
Busy Beaks ♦
Christensen-Dunn Early Foundations Fund
Gala Catering, Inc.
Giant Glass Co., Inc. ♦
Goodale's Bike Shop, Inc. ●
Hawks Cay Island Resort ♦
InTown Veterinary Group
James G. Grant Co.
John Hancock Matching Gifts Program
Microsoft Corporation Matching Gifts Program
Porter Airlines ♦
Quang Ngo
The Sidney R. Rabb Charitable Trust
Southwest Airlines ♦
Wingate's Pharmacy, Inc. ●

Gifts \$100-\$499

Amazon Services LLC ♦
Animal Welfare Fund
Anonymous
Atlas Auto Detailing ♦
BAE Systems Employee Community Fund, Inc
The Bank of New York Mellon Corporation
Boston Bruins ♦
Boston Duck Tours ♦
Boston Red Sox ♦
Build-A-Bear Workshop Foundation, Inc ♦
Byam Bros Mahoney Insurance Agency, Inc. ●
C & S Properties ♦
Cassidy Landscaping LLC
Center for Counseling ●
Central Animal Hospital ♦
Chubb & Son
Cirque du Soleil ♦
Committee to Elect Craig Spadafora
Covidien
Cummings Properties

Dance Caliente ♦
The Demers Group Inc. ●
Diane Bonanni Family and Cosmetic Dentistry
Dr. Joseph J. Dowling Chiropractic ♦
East Coast Sign Company, Inc. ♦
Eaton Vance Managed Investments
F.W. Bryce, Inc.
Fairmont Battery Wharf ♦
Farm Design, Inc. ●
Federal Reserve Bank ♦
Felt Club Boston ♦
Fidelity Investments
FM Global Foundation
Gill Fishman Associates, Inc
Grace Fey Advisors, LLC
Granite State Dog Training Center ●
Groundmasters
Hachette Book Group USA ●
Hallmark Health System
Hewlett Packard
Hollis Grain and Hardware ●
Hollis Pharmacy & General Store ●
Hollis Telephone Company ●
Hollis Veterinary Hospital PLLC ●
Honey Dew Donuts
Huntington Theatre Company ♦
IBM Corporation Matching Grants Program
Jewelry By Lish ♦
Jillian's Billiard Club, Inc. ♦
Jo-Be-Mac Studios ♦
Junior League of Boston
The Liberty Hotel ♦
Lobby Bar & Kitchen ♦
Massachusetts Institute of Technology
Mathis Pfohl Foundation
McGreevey's 3rd Base Saloon ♦
Melissa's Main Street Bistro ♦
Melrose Animal Clinic ♦
Merrimack Repertory Theatre ♦

The Millipore Foundation
Mount Sunapee ♦
New Brother's Restaurant ♦
New England Revolution ♦
New Repertory Theatre ♦
Ooh-La-La ♦
Partners for a Better World
Perkins School for the Blind
Pfizer Foundation Matching Gifts Program
Pumps Real Fitness for Women! ♦
Qdoba Mexican Grill ♦
Revolution Rock Bar ♦
SalonCapri ♦
Sheraton Boston Hotel ♦
Showa Institute of Boston
The Sidney and Esther Rabb Charitable Foundation
State Street Bank & Trust
Stonebridge Associates, LLC
Stoneham Motor Co., Inc.
Stoneham Theatre ♦
Stop & Shop Saugus ♦
Studio 665 ♦
The Elephant Walk Restaurant Group, Inc. ♦
The Research & Planning Group, Inc.
Tides Restaurant & Pub ♦
Town of Hollis ●
Trapeze School New York-Beantown ♦
UBS Financial Services, Inc.
Union Lodge No.1, Prince Hall, F&AM
Unitarian Universalist Congregation of the Swannanoa Valley ●
Unleashed by Petco ♦
Verizon Foundation
Visiting Nurse Association of Middlesex-East
Waste Management
Whole Foods ♦
WKLB ♦
Woburn Residence Inn by Marriott ♦

Gifts in Kind

The contributions made by supporters marked with this symbol (♦) included in-kind gifts.

Jonathan Gilmour Memorial Scholarship Fund

In April 2006, Franklin Park Zoo lost a cherished family member when former Zookeeper Jonathan Gilmour passed away suddenly at age 29. To honor Jonathan and his commitment to the welfare of animals, the Jonathan Gilmour Memorial Scholarship Fund was established in his memory. The fund was established by Zoo New England with the generous financial support and volunteer leadership from the Gilmour family. Award winners are employees of ZNE who have been employed by the Zoo for at least one year.

Each May, the Jonathan Gilmour Memorial Scholarship Bike Ride is held in Hollis, N.H. Hundreds of riders celebrate Jonathan's memory and through the years this Ride has raised tens of thousands of dollars to support the scholarship fund.

Donors marked with this symbol (●) earmarked all or some of their donation to the Jonathan Gilmour Memorial Scholarship Fund.

A Caribbean flamingo feeds its young at Stone Zoo.



EXCEPTIONAL VOLUNTEERS

Individual Volunteers

Franklin Park Zoo

Richard Abernathy
Carol Adler
Heidi Ames
Steve Anderson
Sue Barber
Lin Bell
Zohar Ben-Gai
Derrick Benson
Joanna Berube
Gee Gee Bishop
Karen Bougart
Gerald Callahan
Caitlin Camelio
Patrick Caulfield
Sue Christiansen
Daniel Collier
Jillian Cornoni
Emily Cotran
Mary Coughlin
Vaibhav Dhall
Elaine DiSerio
Pat Dolan
Brittany Enders
Sean Gaw
Larissa Gokool
Kathy Gorman
Amy Green
Allie Gully
Heidi Hakes
Deirdre Halloran
Carole Hayes
Eileen Hilnuck
Sona Hoisington
Courtney Horowitz
Raymond Hunt
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Sadie Lang
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Kayleigh McDonald
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Nancy Nicosia
Gail O'Malley
Justin Pappas
Vikki Park
Lisa Patterson
Jay Pendexter
Sarah Princiotta
Cassandra Raby
Beth Restrict
Kelly Rockwell
Kevin Rogers
Jen Samson
Nancy Spelbrink
Danielle Svenson
Wanessa Tillman
Karen Tognarelli
Vivian Wang
Jourdan White
Bets Whitman
Julie Wiesner
Liz Wilsker
Emily Wright

Stone Zoo

Mary Allan
Carey Baloy
Andrea Boudrow
Dan Buchert
Benjamin Bunnell
Olivia Cassia
Katherine Clough
Maureen Cochran
Patricia Crow
Erin Dooley
Krissie Frantz
Kara Gallant
Eben Goldman
Jackie Green
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Alfred Huang
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Nicholas LaRussa
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Charlotte Liu

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Brenda Sicard
Betsy Smith
Valerie Anne Smith
Michael Stringi
Tina Surpitski
Kurt Swanson
Caitlin Tolliday
Amanda Toussaint
Patti Vega
Evelyn Vozella
Kristin Wenger
Josie Wrangham
Greg Zegas

Corporate and Non-Profit Group Volunteers

Franklin Park Zoo

Americorp
Bank of America
Boston Arts Academy
Boston Cares
Boston Shines
Boston University
Boston University - Alpha Pi Omega
Boston University - CELOP
Bridgewater State College
City on a Hill Charter Public
City Pride
Columbia Management
Dedham Country Day School
EMD Serono, Inc
Emmanuel College
Enernoc
Fidelity
Ford Fiesta Movement
Gann Academy - The New Jewish
High School of Greater Boston
Gay for Good
Generations Incorporation
Hollister
Inroads, New England Region, Inc
Lafayette College

Maimonides School
Massachusetts Institute of
Technology CityDays
Massachusetts Institute of
Technology Sloan School of
Management
Millennium Pharmaceuticals
Mount Ida
Noble and Greenough School
Northeastern University Center
Northeastern University
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Northeastern University
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People Making a Difference
Pierce Atwood LLP
Quincy Geneva Housing
Salem State College
Showa Boston
South Boston High School/
Odyssey High School
State Street Corporation
Single Volunteers of Boston
Susan B. Anthony School for
the Arts
Temple Israel
The Boston Volunteer Meetup
The Bridgespan Group
Thomas Reuters
Tower Perrin
Vertex Pharmaceuticals
Youth Opportunities Unlimited

Stone Zoo

Bank of America
Bedford High School
Boston Cares
Charles River Association
Gould Farm
GlaxoSmithKline
Life Technologies
Millennium Pharmaceuticals
Pollard Middle School
Single Volunteers of Boston
Stoneham Bank
Tufts University FOCUS
(Freshman Orientation
CommUnity Service)
US Bank
Winchester High School

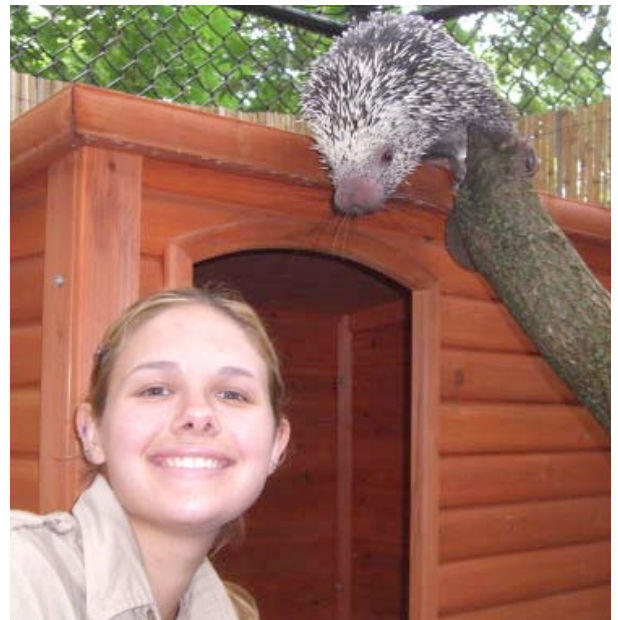
FISCAL YEAR 2010 FINANCIAL SUMMARY

Condensed Statement of Revenue, Expenses and Change in Net Assets as of June 30, 2010 (in Whole Dollars)

Operating Revenues:	
Admissions	\$2,302,274
Concessions Revenue (Net)	163,006
Membership Fees	899,231
Total Guest Operating Revenues	3,364,511
 Nongovernmental Grants and Gifts	 856,192
Other Revenue	1,115,796
Total Other Operating Revenue	1,971,988
Total Operating Revenues	5,336,499
 Non-operating Revenues:	
State Appropriations	5,000,000
Private Gifts	722,038
Other additions (deductions)	7,616
Total Non-operating Revenues	5,729,654
 Operating Expenses (including depreciation)	 10,982,722
 Total of all Revenue for Operating Purposes Minus Operating Expenses (including a depreciation expense of \$753,199)	 83,431
 Private Gifts – Restricted to Capital Special Expense Relative to Strategic Planning Funded with Revenues Recognized in Prior Year	 2,201 (191,132)
 Net Assets, Beginning of the Year	 14,524,561
Net Assets, End of Year	\$14,418,261

Fiscal Year 2010 Highlights:

- As of June 30, 2010, ZNE had 13,956 member households. This represents a 7% growth in membership over FY09.
- Combined revenue from admission and memberships increased by \$235,408, or 5.5% percent, to \$3,201,505.
- Generous individuals, corporations and private foundations contributed a total of \$1,578,230 in FY10 operating support, a 20% increase over FY09.





Zoo New England
One Franklin Park Road
Boston, MA 02121
www.zoonewengland.org