Zoo New England is the non-profit organization responsible for the operation of Franklin Park Zoo in Boston and Stone Zoo in Stoneham, Mass. Both Zoos are accredited by the Association of Zoos & Aquariums (AZA).

Zoo New England’s mission is to inspire people to protect and sustain the natural world for future generations by creating fun and engaging experiences that integrate wildlife and conservation programs, research, and education.

To learn more about our Zoos, education programs and conservation efforts, please visit us at www.zoonewengland.org

WHO WE ARE

Zoo New England participates in the Bongo Species Survival Plan (SSP), which is a cooperative, inter-zoo program coordinated nationally through the Association of Zoos and Aquariums (AZA). SSPs are designed to maintain genetically diverse and demographically stable captive populations of species. Franklin Park Zoo has played a key role in growing the North American captive population through successful breeding.

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Cover: Kira and Kambiri, photo by Don Crasco
Zoo Supporters,

Fiscal year 2011 was a very exciting year for Zoo New England marked with many achievements and new opportunities. From the highly-anticipated birth of a western lowland gorilla at Franklin Park Zoo to the return of the wildly popular, seasonal bird show, Masters of Flight: Birds of Prey, at Stone Zoo, there was so much to share with our visitors.

Early in the fiscal year we were pleased to receive confirmation of accreditation by the Association of Zoos and Aquariums for Franklin Park Zoo and Stone Zoo. Having accredited status means that our Zoos have met or exceeded the very rigorous standards of accreditation in everything from animal care to education. Less than 10 percent of the approximately 2,400 animal exhibitors licensed by the US Department of Agriculture have this accreditation.

Our Zoos are vibrant components of our region’s cultural landscape that provide affordable activities for families while educating, inspiring and sharing the wonders of wildlife with the next generation of conservationists. In FY11, we welcomed nearly 58,000 students – a record! – who visited our Zoos during school field trips. Their laughter and squeals of excitement were contagious as they streamed through our gates for a day of fun and learning.

During FY11, visitors delighted in all of the new faces at our Zoos through a number of births and hatchings including the western lowland gorilla, ring-tailed lemur twins, a bongo antelope, a wildebeest, and many others. Guests were also amazed by the new giant anteater exhibit inside Franklin Park Zoo’s Tropical Forest which features a first-of-its-kind, built-in anteater feeding demonstrator.

We are so fortunate to have such a skilled and dedicated group of professional staff and a strong core of devoted Board members and volunteers working together to enhance our Zoos. The members of our greatly expanded Board of Directors provide strategic direction, insights, technical expertise, financial resources and untold hours of hard work in a commitment to raising our Zoos to the pinnacle of quality.

We look ahead with a sense of excitement and anticipation. Our Zoos are on the move and the years to come will be marked by transformation and growth that will help us truly realize the vision for these beloved institutions. As Franklin Park Zoo readies to celebrate its Centennial in 2012 we are prepared to roar into the next 100 years. There is much work to be done but we are well on our way. We are privileged to have the support of the loyal and generous Zoo members, donors and volunteers recognized in this Annual Report who are fueling this initiative. With your continued support, and that of a growing number of others, we can and will make it happen!

Sincerely,

John Linehan
President & CEO
Our Zoos play a unique role in connecting people to the natural world while providing engaging, memorable experiences. At Franklin Park Zoo, visitors can hear the unforgettable roar of a lion and stand inches away from a gorilla troop at the state-of-the-art indoor gorilla exhibit, while at Stone Zoo the distinctive singing calls of the gibbon family are sure to be remembered.

Whether it’s a family outing, a corporate picnic or a school field trip, our Zoos provide a welcoming environment where people of all ages can enjoy themselves and learn about the incredible animals that we share our planet with. In FY11, we welcomed more than 530,000 visitors who enjoyed all that our Zoos have to offer. We are working hard to realize our vision for the future of these Zoos and are committed to building world-class institutions for you and your family to enjoy for generations to come.

Significant Animal Achievements

Each animal is an ambassador for its species and has an important story to tell in regard to the importance of wildlife protection and habitat preservation. Some species rely on zoos to aid in their comeback from the brink of extinction. Management of animals within and cooperatively amongst institutions accredited by the Association of Zoos and Aquariums is vital for ensuring healthy, genetically diverse populations.

Zoo New England has been an active participant in and contributor to a number of important breeding programs for many years. In FY11, the Zoos experienced quite a baby boom and visitors delighted in seeing all of the new faces.

Without a doubt, the most highly anticipated birth was the arrival of Kambiri, a western lowland gorilla, on Nov. 3, 2010 at Franklin Park Zoo. Kambiri is Kiki’s third baby with her mate
Kitombe, or Kit as he is affectionately called. Kambiri has enchanted visitors since making her exhibit debut the day after she was born.

Zoo New England is an active participant in the Gorilla Species Survival Plan (SSP), which is a cooperative, inter-zoo program coordinated nationally through the Association of Zoos and Aquariums (AZA). SSPs are designed to maintain genetically diverse and demographically stable captive populations of species. This significant birth was heralded with great excitement not only at the Zoo, but throughout Boston and beyond.

In addition to Kambiri, other births and hatchings at Franklin Park Zoo included ring-tailed lemur twins, a bongo antelope, a wildebeest calf, Siberian crane chicks and many others.

The bongo was born on June 15, 2011, the same day the Boston Bruins won the Stanley Cup. To celebrate this historic win, the female calf was named Stanley. Five days later, Wànita, a wildebeest, gave birth to a male calf. Within an hour of its birth, the calf, named Asani, was up and running around.

At the end of June 2011, two rare female Siberian crane chicks hatched. Franklin Park Zoo is one of three North American institutions to house these critically endangered birds. It is estimated that roughly 3,000 of these cranes, noted for their pure white plumage and black flight feathers, remain in the wild. The chicks and parents are cared for behind the scenes by Zoo staff.

In April, visitors to the Tropical Forest at Franklin Park Zoo were greeted with a new addition – Jockamo, the giant anteater. The new giant anteater exhibit features a first-of-its-kind, built-in anteater feeding demonstrator. Giant anteaters are the largest known species of anteater, reaching 6-8 feet in length and weighing between 60-140 pounds. This animal can consume up to 1,000 insects in a few minutes with its sticky 2-foot-long tongue, and up to 30,000 ants and termites in a day.

At Stone Zoo, visitors to the flamingo exhibit saw several new faces with the hatchings of six Caribbean flamingo chicks in June 2011 (five survived). Stone Zoo has had a highly successful Caribbean flamingo breeding colony for many years. The first breeding occurred in 1994, and it has continued every year except one with a total of 97 hatches.
It’s one thing to see wildlife, but it’s a completely different experience to be able to interact with the incredible animals at our Zoos. After a one year hiatus, in FY11 we were able to once again present the seasonal Butterfly Landing at Franklin Park Zoo and the free-flight bird show, Masters of Flight: Birds of Prey, at Stone Zoo.

In Butterfly Landing, visitors immersed themselves in a calming, tranquil environment filled with hundreds of butterflies representing more than 20 different species, as well as turtles and our newest additions – hummingbirds. Here, visitors of all ages learned about the life cycle of butterflies and enjoyed this soothing space all while butterflies fluttered around.

Masters of Flight: Birds of Prey wowed visitors at Stone Zoo. This free-flight show featured 16 different bird species from around the world, including the Egyptian vulture, American kestrel, king vulture, barn owl and white-bellied stork, in an engaging, memorable and educational experience. People watched in awe as the birds flew in from overhead and demonstrated natural behaviors including unique survival techniques and food foraging, as well as specialized physical adaptations.

At Franklin Park Zoo, Aussie Aviary once again proved popular with visitors of all ages who strolled through this engaging space filled with hundreds of brightly-colored budgies. As part of the experience, guests can purchase seed sticks and feed the birds as they walk through this free-flight exhibit, open seasonally. Many visitors were lucky enough to have the birds land right on them!

At both Zoos, visitors also have the opportunity to learn more about life on the farm at Franklin Park Zoo’s Franklin Farm and Stone Zoo’s Barnyard.

Through all of these interactive experiences, guests have the unique opportunity to engage with the animals in a way that is truly memorable. The thrill of having a budgie land on the seed stick in your outstretched hand, or the look of wonder in a child’s eyes upon petting a goat for the first time, are hard to replicate. More than anything else, these experiences help foster a greater appreciation for our natural world. It is our hope that these experiences stay with people long after they have walked through our gates and that they will continue to appreciate all of the inhabitants of the world we all share.
Conserving and preserving wildlife, both locally and abroad, is one of the cornerstones of Zoo New England's mission. ZNE not only educates about the importance of conservation, but also actively preserves some of the world's critically endangered wildlife and habitats.

Everything within our world is interconnected and each of us can play a role in conserving natural resources and protecting our environment. Whether composting in your own backyard or purchasing products that are Fair Trade Certified, there are so many ways to have a positive impact and help ensure healthy habitats for creatures great and small.

For the past few years, ZNE has participated in a beetle ranching program to control the invasive purple loosestrife plant at several ponds and marshes in Canton and Milton. The leaf-eating beetles are raised at Franklin Park Zoo prior to release into local wetlands. Once released, these small beetles feast on the purple loosestrife leaves, stems, flower buds and flowers, thus providing a natural biological control helping to preserve the wetlands.

Also close to home, ZNE staff continues to participate in the restoration of habitat for the endangered Karner blue butterfly. ZNE is part of the New England Zoo & Aquarium Conservation Collaborative, comprised of a group of accredited zoos, which is working to expand the numbers of the Karner blue butterfly through the Karner Blue Butterfly Habitat Restoration Project initiated by the U.S. Fish and Wildlife Service and New Hampshire Fish and Game. The project seeks to bolster the local population of this federally endangered butterfly by restoring its pine barren habitat as well as its main food source - wild lupine, in Concord, N.H.

Since 2006, ZNE has been committed to amphibian conservation efforts in Panama. Amphibians are very sensitive to changes in their environment and are among the first species to be affected by environmental stressors. They depend very heavily on environmental quality and water quality. When amphibian populations decline in the wild, it serves as a potent warning to other species, including humans.

ZNE is one of several institutions working to save amphibians from the brink of extinction in the eastern region of Panama—an area rich with diverse amphibian species. Dr. Eric Baitchman, ZNE Director of Veterinary Services, is the lead veterinarian for the Panama Amphibian Rescue and Conservation Project, comprised of a consortium of partners dedicated to vital amphibian conservation efforts. To learn more about Dr. Baitchman’s work visit www.zoonewengland.org/conservation.

“The work with the Panama Amphibian Rescue and Conservation (PARC) Project is truly a culmination of every reason I became a veterinarian in the first place. It is most rewarding to me to apply my skills as a veterinarian to make a meaningful impact on the conservation of entire species. The individual animals we care for in the PARC project represent what may amount to the last survivors for each of their species, entrusted in our care to assure their continued existence on this planet. I can’t imagine how anyone could find more reward from their work than that!”

– Dr. Eric Baitchman, Zoo New England Director of Veterinary Services
At Franklin Park Zoo and Stone Zoo, children of all ages are able to connect with nature and wildlife in a way that truly brings classroom learning to life. Whether discovering the life cycle of a butterfly in Butterfly Landing or learning about the incredible adaptations of a snow leopard, a visit to the Zoo highlights the importance of wildlife protection and conservation in a meaningful way that can have a lasting impact.

Throughout the school year, the Zoos offer free admission to all Massachusetts schoolchildren who visit as part of school field trips. By providing opportunities to underserved schoolchildren who may not otherwise be able to visit our Zoos, we are able to share the beauty and complexity of wildlife and extend our reach by bringing fun and effective educational programming to all members of our community. In FY11, we welcomed nearly 58,000 students who visited the Zoos during school field trips.

Through a range of formal and informal programming, the Education department shares the wonder of nature with people of all ages – from toddlers in the Playful Paws playgroups to school-aged children, college students working on research projects, adult education participants and many others.
“Franklin Park Zoo welcomed our Pre-K students with open arms. The educators were attentive, kind and patient. They answered the children’s many questions and even taught them ‘the echolocation game’! We learned a lot, had so much fun and overall had a great visit!”

– Christy Guevin, Director of Spruce Street Nursery School

FY11 program highlights:
• Engaged 144,703 visitors through programs and interpretation, a 7 percent increase over FY10
• Taught 25,907 formal program participants, a 40 percent increase over FY10
• Increased group program participants by 133 percent
• Presented 283 school programs, a 10 percent increase over FY10
• Began the third year of a successful summer camp at Stone Zoo
• Presented an increasingly popular set of homeschool programs at both Zoos

Class time is not only for children. Our educators also offer classes aligned with the state’s educational frameworks to enhance the knowledge, skills and expertise of Massachusetts and New Hampshire school teachers. Teachers not only learn how to maximize the use of the Zoos to facilitate learning, but also participate in activities that can be replicated in classrooms using either commonly found materials or special kits designed by the Zoos’ educators.

Zoo New England’s staff also greatly contributes to environmental education beyond the Zoos’ gates. Jennifer Gresham, ZNE Director of Education, is a member of the Steering Committee for the Secretary’s Advisory Group on Energy and Environmental Education (SAGEE) for the state’s Executive Office of Energy and Environmental Affairs and the Department of Elementary and Secondary Education.

To learn more about ZNE’s Education programs visit www.zoonewengland.org/education.
The program affected me in ways most want to see...just understanding that I can do things even when it becomes hard. It means more to me than a job. It’s an everyday adventure of learning, teaching, discipline and of course fun.”

– Prince Nwaford, Teen Ambassador
“We’re proud to partner with Zoo New England on Free Fun Fridays, which has brought thousands of new visitors to the Franklin Park and Stone Zoos over the past three years. We commend the Zoo for their focus on community outreach and we’re pleased to join them in their efforts to make the Zoos accessible to all children and families throughout the region.”

– Blake Jordan, Executive Director, Highland Street Foundation

As a vibrant component of the Boston cultural community and beyond, Zoo New England is committed to community participation and access. In FY11, ZNE was again pleased to partner with the Highland Street Foundation who sponsored a free day at Franklin Park Zoo and Stone Zoo. More than 17,000 people participated in the Franklin Park Zoo free day; a new single-day attendance record. We continue to work with community centers, camps and groups such as the Greater Grove Hall Main Streets, Franklin Park Coalition, Project RIGHT, Codman Square Board, The Boston Youth & Environmental Network, Friends of the Franklin Park Zoo, Emerald Necklace Conservancy, Stoneham Chamber of Commerce, Stoneham Business Roundtable, Walk Boston, Green Space Alliance as well as outreach with libraries, schools, after-school programs and many others.

With help from donations, we partnered with area hospitals and non-profit organizations to present Dreamnight, a special evening for chronically ill and disabled children to enjoy Franklin Park Zoo with their families and caregivers free of charge.

We also facilitated another successful ZooCamp, our 16th year of partnership with Camp Fire USA. Because tuitions are purposely kept low, this unique children’s summer camp is accessible for many low-income families and the children receive a safe, educational and fun experience.
EXCEPTIONAL PARTNERS

Zoo New England is grateful to all who supported our mission. Listed here are some who made gifts between July 1, 2010 and June 30, 2011. For a full list of donors visit www.zoonewengland.org.

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“Our Zoos provide visitors of all ages with a direct connection to wildlife that we otherwise would not have. Equally important are the roles our Zoos play in helping to preserve rare and endangered species, plus the free admission to Massachusetts schoolchildren and job opportunities for local youth. We support Zoo New England for all of these reasons.”

– Sarah Freeman and Sam Sherwood, Zoo supporters
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Laura Yardumian and Varandat Khodaverdian
Gina Young
Judith and Albert Zabin
Natalya Zahn
Lisa Zidek ●
Susanne Zimmermann and Lucy Chin ●

Gifts in Memory of:
JoAnn Alter
Jonathan Gilmour
May C. Greineder
Antonio Hansell
Laure Lebret
Michael Levin
Marc Sosnowski

Gifts in Honor of:
Christo Angelov
Alison Argiro
Louise Barker
Talia Barrett
Robert L. Beal
Kate Birch
George E. Bledsoe
Richard Broberg
Rory A. Browne
Peter Carroll
David Celib
Lucy Chin
Rebecca Clayman
Frank DeGiacomo
Sandra Elliott
William Feeney
Estelle Feinberg
David Friedman
Lucien Girard
Jesse Hagar
Ethel Haskell
Lucy Katcher
Jonathan Kurz
Susan Martin
Kayla Michaud
Ryli Miller
Alex Newman
Harry Nudelman
John Perakis
Thomas R. Polite
Frances Pratt
Jennifer Rynne
Zack R. Steiner
Karen Sylva
David A. Tolstrup
Eric von Hofe
Doris White
Lizy Wojciechowska
Susanne E. Zimmermann

CORPORATIONS AND FOUNDATIONS

Gifts $50,000+
Anonymous
Clear Channel Outdoor ●
Massachusetts Cultural Council
McDermott Will & Emery ●
The Boston Foundation
The Highland Street Foundation
The Mabel Louise Riley Foundation

Gifts $10,000-$49,999
Anonymous ●
GE Foundation
State Street Corporation ●
StonehamBank ●
Trader Joe’s ●
Verizon Foundation
WCVB-TV (Channel 5) ●

Gifts $5,000-$9,999
Anonymous
Bank of America Matching Gifts
Copleand Family Foundation, Inc.
New England Bamboo ●
Reebok Human Rights Foundation
The Florence Gould Foundation
The Fuller Foundation
United Steelworkers of America

Gifts $2,500-$4,999
Belmont Medical Supply
Blue Cross Blue Shield of Massachusetts
Earthshare
Ecologic Entomology LLC
Give With Liberty Employee Donations ●
Inland Underwriters Insurance Agency
JM Family Enterprises, Inc.
Putnam Investments

Gifts $1,000-$2,499
Anonymous
Air Tran ●
Bertucci’s – Reading ●
Boston Red Sox Foundation
Buffalo Wild Wings ●
CSM Bakery Products NA ●
Cefalo Memorial Complex ●
Dockside Restaurant ●
Edible Arrangements ●
Ethen Keesler Gilmour Uribe Trust ●
Fiduciary Trust Company
Friendly’s – Stoneham ●
Fuddruckers ●
Gaetano’s Ristorante ●
Grantham, Mayo, Van Otterloo & Co. LLC
Harrow’s Chicken Pies ●
Honey Dew Donuts ●
JetBlue Airways ●
Kar’s Sausage Kitchen & European Market ●
Kohl’s Department Store
Konditor Meister ●
Marty’s Catering ●
Not Your Average Joe’s ●
On the Border Mexican Café ●
Palace Head Foundation Inc.
Papa’s Bar & Grille ●
Piantedosi Baking Company, Inc. ●
Pisa Pizza ●
Pollari’s Restaurant ●
Qdoba Mexican Grill ●
Rainforest Café ●
Schwab Charitable Fund
Texas Roadhouse ●
The Capital Grille – Burlington ●
The Chocolate Truffle ●
The Eastern Charitable Foundation
The Sooner Foundation
Woodmans of Essex ●

Gifts $500-$999
AHN Animal Hospital Services, Inc. ●
Boston College Campus School
Christensen-Dunn Early Foundations Fund
Diane Bonanni Family and Cosmetic Dentistry ●
Dr. Paul Gamber ●
Giant Glass Co., Inc. ●
Goodale’s Bike Shop, Inc. ●
Hollis Construction, Inc. ●
ICYBAY
Massachusetts Institute of Technology
Melrose Public Library
## Gifts $500-$999
- Omni Hotels & Resorts
- Peabody Energy Matching Gifts Program
- Salem Five Bank
- Southwest Airlines
- Stanhope Framers
- Stoneham Ford
- The Allstate Foundation
- The Demers Group Inc.
- Wilmington Memorial Library
- Wingate’s Pharmacy

## Continuation
- Entertainment Cruises
- Fairmont Battery Wharf
- Farm Design, Inc.
- Fidelity Investments
- Got Books, Inc.
- Granite State Dog Training Center
- Green Mountain Coffee Roasters, Inc.
- Groundmasters Corporation
- H & R Block
- Hachette Book Group USA
- Hallmark Health System
- Hampstead Public Library
- Henderson, Greais & Associates PC, CPA
- Hilton Boston/Woburn
- Hollis Veterinary Hospital PLLC
- Hunt’s Photo & Video
- IBM Corporation Matching Grants Program
- Ipsos Operations Canada, LP
- Jillian’s Billiard Club, Inc.
- John Hancock Matching Gifts Program
- Jordan’s Furniture
- Kelley Greens Golf Course
- Keurig
- Kristen Carmody
- Legislative Solutions, LLC
- LEGOLAND – Florida
- Liberty Mutual
- Life Care Management, LLC
- Loomis Sayles & Company, LP
- Lull Farm LLC
- Marina Investment Group
- Masonry Incorporated
- Melissa’s Main Street Bistro
- Merrimack Repertory Theatre
- Metalmermaid Emporium
- Microsoft Corporation Matching Gifts Program
- Mount Sunapee
- Muscular Therapy Works
- New England Aquarium
- New Repertory Theatre
- Nigro, Pettepit & Lucas LLP
- Nomura Securities International, Inc.
- Novartis Institutes for Biomedical Research
- Orde Farm, LLC
- Outdoor Escapes, New Hampshire, LLC
- Partners for a Better World
- Patagonia Boston
- Pfizer Inc.
- Razoo Foundation
- Saco Bound Inc.
- San Diego Zoo
- Sheraton Colonial Boston North
- Sterling Golf Management, Inc.
- The Boston Beer Company
- The Feline Hospital
- The Inns & Spa at Mill Falls
- The Liberty Hotel
- The Mountain Club on Loon Resort & Spa
- The Nashua Bank
- The Offices of Weisman, Tessier, Lambert, and Halloran
- The Reebok Foundation
- Tirado Photography
- Tuscana Condominium Resort
- UBS Financial Services, Inc.
- Union Lodge No.1, Prince Hall, F&AM
- Unleashed by Petco
- Val’s Pizza & Super Subs
- Via Matta
- Visiting Nurse Association of Middlesex-East
- White Whiskers Photography
- Winston Flowers
- YMCA – Melrose Family YMCA

## Gifts $100-$499
- Amazon Services LLC
- Analogue Devices, Inc.
- Big Picture Studios
- Biogen Idec
- Bolton Valley Resort
- Boston Harbor Cruises
- Bostonville Grille
- Byam Bros. Mahoney Insurance Agency, Inc.
- C & S Properties
- Camp Fire USA - Eastern Massachusetts Council
- Canobie Lake Park
- Cardin Jewelers, Inc.
- Cassidy Landscaping LLC
- Center For Counseling & Human Awareness, Inc.
- Central Animal Hospital
- Chinappi Photography
- Community Development Corporation of Boston, Inc.
- Cranmore Mountain Resort
- Cummings Properties
- Curtain Time Inc.
- DBA Healthy Bodies
- Dixon Associates, Inc.
- Durgan Travel Service
- Durgin Park Resort
- Eastern Massachusetts Council
- Eastern Animal Hospital
- Eastern Motors
- Edge Associates
- Elms Animal Hospital
- Empower
- Emeritus of Stow
- Entertainment Cruises
- Fairmont Battery Wharf
- Farm Design, Inc.
- Fidelity Investments
- Got Books, Inc.
- Granite State Dog Training Center
- Green Mountain Coffee Roasters, Inc.
- Groundmasters Corporation
- H & R Block
- Hachette Book Group USA
- Hallmark Health System
- Hampstead Public Library
- Henderson, Greais & Associates PC, CPA
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- IBM Corporation Matching Grants Program
- Ipsos Operations Canada, LP
- Jillian’s Billiard Club, Inc.
- John Hancock Matching Gifts Program
- Jordan’s Furniture
- Kelley Greens Golf Course
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- Life Care Management, LLC
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- Lull Farm LLC
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- UBS Financial Services, Inc.
- Union Lodge No.1, Prince Hall, F&AM
- Unleashed by Petco
- Val’s Pizza & Super Subs
- Via Matta
- Visiting Nurse Association of Middlesex-East
- White Whiskers Photography
- Winston Flowers
- YMCA – Melrose Family YMCA

## Gifts in Kind
The contributions made by supporters marked with this symbol (♦) included in-kind gifts.

### Jonathan Gilmour Memorial Scholarship Fund
In April 2006, Franklin Park Zoo lost a cherished family member when former Zookeeper Jonathan Gilmour passed away suddenly at age 29. To honor Jonathan and his commitment to the welfare of animals, the Jonathan Gilmour Memorial Scholarship Fund was established in his memory. The fund was established by Zoo New England with the generous financial support and volunteer leadership from the Gilmour family. Award winners are ZNE staff members who have been employed by the Zoo for at least one year.

Each May, the Jonathan Gilmour Memorial Scholarship Bike Ride is held in Hollis, N.H. Hundreds of riders celebrate Jonathan’s memory and through the years this Ride has raised tens of thousands of dollars to support the scholarship fund.

Donors marked with this symbol (♦) earmarked all or some of their donation to the Jonathan Gilmour Memorial Scholarship Fund.

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Should you be listed incorrectly or omitted inadvertently, please accept our sincere apologies and notify the Development department at 617-989-3760. This report includes donations made during the period of July 1, 2010 through June 30, 2011. For a current list of donors visit www.zoowebengland.org.
In FY11, volunteers provided 20,913 hours of service to Zoo New England.
### Fiscal Year 2011 Highlights:

- As of June 30, 2011, ZNE had 14,462 member households. This represents a 4% growth in membership over FY10.

- Combined revenue from admission and memberships increased by $117,618, or 4%, to $3,419,123.

- Generous individuals, corporations and private foundations contributed a total of $1,765,308 in FY11, a 12% increase over FY10.

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**Condensed Statement of Revenue, Expenses and Change in Net Assets as of June 30, 2011 (in Whole Dollars)**

<table>
<thead>
<tr>
<th>Operating Revenues:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Admissions</td>
<td>2,356,043</td>
</tr>
<tr>
<td>Concessions Revenue (Net)</td>
<td>160,353</td>
</tr>
<tr>
<td>Membership Fees</td>
<td>963,080</td>
</tr>
<tr>
<td><strong>Total Guest Operating Revenues</strong></td>
<td><strong>3,479,476</strong></td>
</tr>
<tr>
<td>Grants and Gifts</td>
<td>682,030</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>282,767</td>
</tr>
<tr>
<td><strong>Total Other Operating Revenue</strong></td>
<td><strong>964,797</strong></td>
</tr>
<tr>
<td><strong>Total Operating Revenues</strong></td>
<td><strong>4,444,273</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Non-operating Revenues:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>State Appropriations</td>
<td>5,500,000</td>
</tr>
<tr>
<td>Loss on disposal of assets</td>
<td>(2,500)</td>
</tr>
<tr>
<td>Private Gifts</td>
<td>808,256</td>
</tr>
<tr>
<td>Other additions (deductions)</td>
<td>5,722</td>
</tr>
<tr>
<td><strong>Total Non-operating Revenues</strong></td>
<td><strong>6,311,478</strong></td>
</tr>
</tbody>
</table>

| Operating Expenses (including depreciation) | 11,661,243 |

| Total of all Revenue for Operating Purposes Minus Operating Expenses (including a depreciation expense of $753,199) | (905,492) |

| Private Gifts – Restricted to Capital | 275,022 |
| Special Expense Relative to Strategic Planning Funded with Revenues Recognized in Prior Year | (37,000) |
| Net Assets, Beginning of the Year | 14,418,261 |
| **Net Assets, End of Year** | **$13,750,791** |